



**AIB**

**RISK & INSURANCE.**

Group Presentation

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[www.aib-brokers.com](http://www.aib-brokers.com)

ANGOLA | DRC | TANZANIA | MOZAMBIQUE



Our belief is simple: we deliver service while developing trust.  
**OUR WORD IS OUR BOND.**

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Please note that this presentation can be provided in French or Portuguese.

Please contact [Rweterings@aib-brokers.com](mailto:Rweterings@aib-brokers.com) | +243 821 960 472 if you would like this presentation in another language.



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# WHO IS AIB?



AIB is a multi-national property, casualty, life and medical insurance broker.

We assess your specific circumstances relating to risk and source the optimum market solution for your insurance requirements.

We are actively involved with our clients and insurers: this involvement is throughout the underwriting and claims process.

We provide local risk management services to multinational corporations and large local companies. We succeed through working with the leading local insurance companies and our internationally renowned partners.

## WHERE ARE WE?

We are present in Angola, the Democratic Republic of the Congo, Tanzania and Mozambique.

## WHY ARE WE FREE TO USE?

We buy insurance in bulk, our premiums are discounted and include our commissions. There is no fee for working with us.

## WHAT IS OUR HISTORY?

AIB was formed in 2011 in Angola.

In 2013 AIB became the largest insurance broker in Angola.

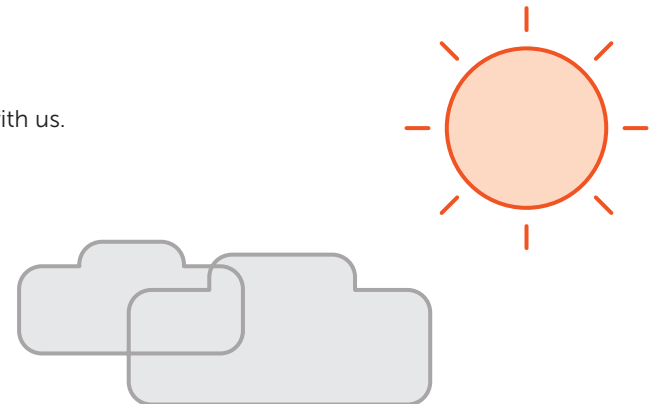
In 2014 AIB became a licensed Angolan Reinsurance broker.

In 2016 AIB took the decision to invest in the Democratic Republic of the Congo, Mozambique, and Tanzania.

On the 23rd May 2017, the Mozambican Insurance Regulator ("ISSM") approved the license of Allied Insurance Brokers AIB Corretor de Seguros, Lda.

On the 12th July 2017, the Congolese Insurance Regulator ("ARCA") approved AIB's purchase of UAP RDC SPRL (part of the Old Mutual Group).

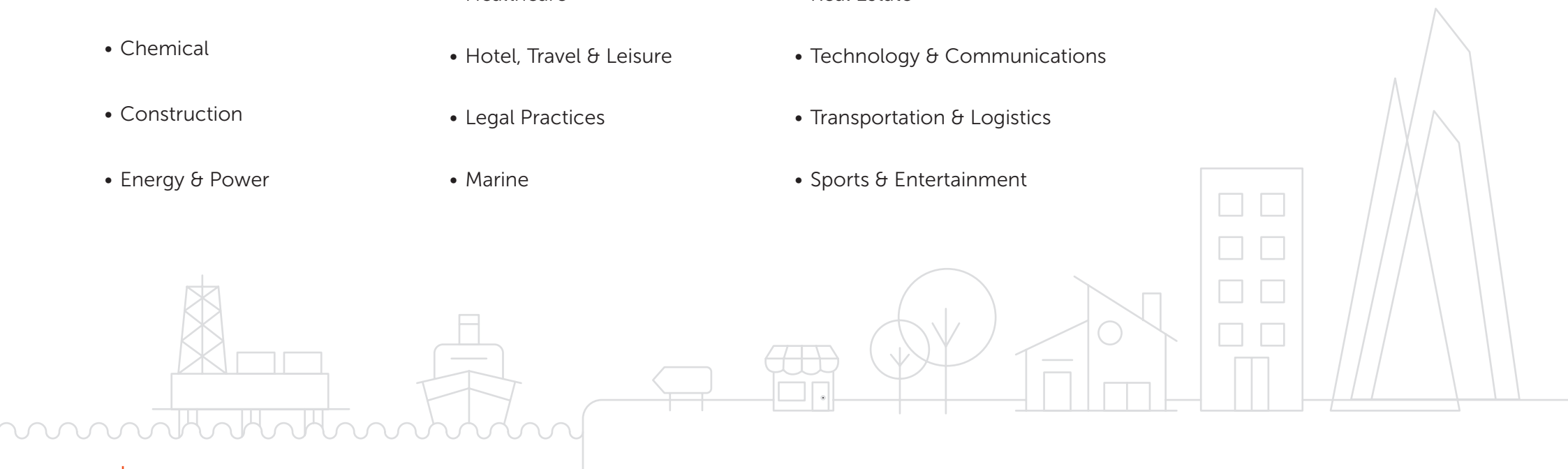
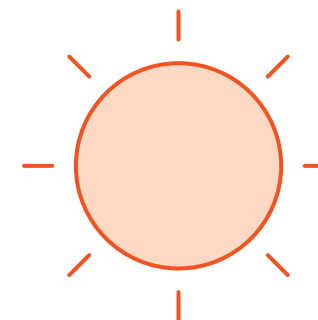
On the 3rd August 2017, the Tanzanian Insurance Regulatory Authority ("TIRA") approved the license of AIBT limited.



# WHAT INDUSTRIES DO WE SERVICE?



- Accountants Practices
- Agriculture, Livestock & Aquaculture
- Automotive
- Aviation & Aerospace
- Chemical
- Construction
- Energy & Power
- Engineering & Consultancy
- Educational Institutions
- Financial Institutions
- Food & Drink
- Healthcare
- Hotel, Travel & Leisure
- Legal Practices
- Marine
- Manufacturing & Retail
- Mining
- Pharmaceutical
- Public Sector & Utilities
- Real Estate
- Technology & Communications
- Transportation & Logistics
- Sports & Entertainment



# WHAT PRODUCTS DO WE OFFER?



## Commercial & Personal



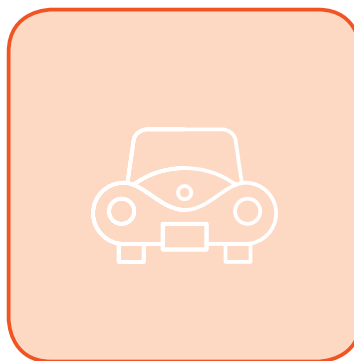
### PROPERTY

- Property Damage
- Business Interruption
- Fire and Allied Perils
- All Risks
- Money and Cash in Transit
- Burglary
- Office Comprehensive
- Glass



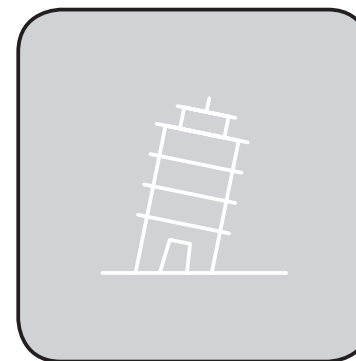
### LIABILITY

- General / Public Liability
- Employers Liability
- Product Liability
- Warehouseman's Liability
- Directors & Officers Liability
- Employment Practice Liability
- Environmental Liability
- Professional Indemnity
- Legal Expenses Liability
- Umbrella Liability
- Medical Malpractice



### AUTOMOBILE

- Motor Fleet & Third Party Liability
- Private Motor & Third Party Liability
- Motor Traders Internal & External
- Bus Policy
- Motor Cycle
- Motor Special Types



### CONSTRUCTION & ENGINEERING

- Machinery Breakdown
- Machinery Breakdown Loss of Profits
- Deterioration of Stock
- Contractors All Risks & Liability
- Erection All Risks
- Project Delay
- Plant All Risks
- Boilers & Pressure Vessels
- Electronic Equipment & Computers



### CASUALTY

- Fidelity Guarantee
- Bonds & Financial Guarantees
- Credit Insurance
- Bankers Blanket Bonds

# WHAT PRODUCTS DO WE OFFER?

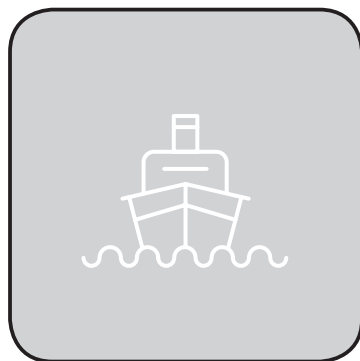


## Commercial & Personal



### HUMAN RESOURCES

- Group Life
- Group Personal Accident & Disability
- Dread Disease & Serious Illness
- Group Medical Insurance
- Group Funeral Expenses
- Keyman Insurance
- Credit Life Assurance
- Mortgage Protection Insurance



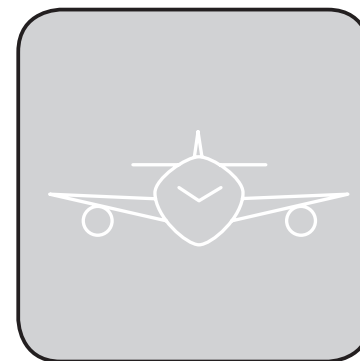
### MARINE & TRANSIT

- Marine Cargo
- Marine Advanced Loss of Revenue
- Marine Hull
- Goods in Transit
- Inland Transit



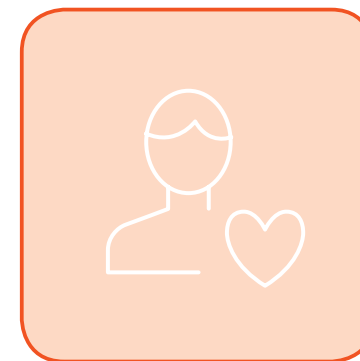
### AGRICULTURE

- Crop Insurance
- Livestock Insurance
- Bloodstock Insurance
- Weather Index Insurance
- Aquaculture Insurance
- Field to Floor Insurance



### AVIATION

- Aviation Hull
- Aviation Liability
- Airport / Aerodrome Liability



### CRISIS MANAGEMENT

- Political Risks Insurance
- Kidnap & Ransom

### PERSONAL INSURANCE

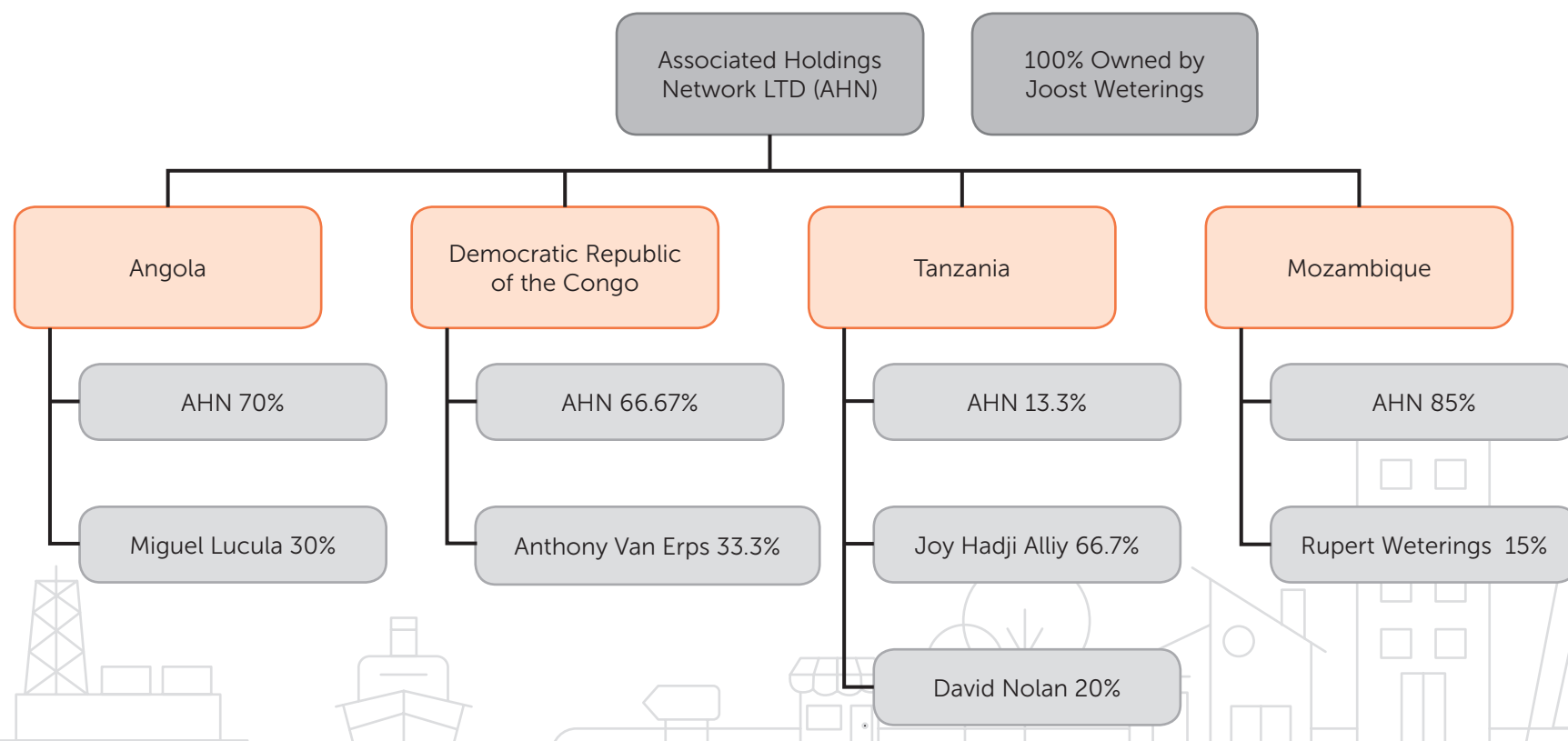
- Houseowners (Building)
- Household Contents
- All Risks
- Personal Accident
- Travel

# WHAT CLIENTS DO WE SERVE?





# WHAT IS OUR SHAREHOLDING?



## ANGOLA

License Number: 18/ARSEG/MF14  
Incorporation Date: May 2011

## DEMOCRATIC REPUBLIC OF THE CONGO

License Number: 3302  
Incorporation Date: 28 March 2019

## TANZANIA

License Number: 00001382  
Incorporation Date: 8 Feb 2017

## MOZAMBIQUE

License Number:  
80/175/ISSM-SS/090.41/2017/000458  
Incorporation Date: 5 June 2017

# HOW DO YOU GET IN CONTACT?



info@aib-brokers.com

## KENYA-HOLDING

CEO Rupert Weterings

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COO Joost Weterings

E-MAIL [Jweterings@aiba.co.ao](mailto:Jweterings@aiba.co.ao)

## ANGOLA

### MANAGING DIRECTOR

Jack Leslie Melville

### OFFICE LOCATION

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Belas Business Park 1,  
Talatona,  
Luanda Sul,  
Angola

### PHONE NUMBER

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### E-MAIL ADDRESS

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## DEMOCRATIC REPUBLIC OF THE CONGO

### MANAGING DIRECTOR

Anthony Van Erps

### OFFICE LOCATION

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DRC

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## TANZANIA

### MANAGING DIRECTOR

David Nolan

### OFFICE LOCATION

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Kinondoni,  
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## MOZAMBIQUE

### COUNTRY MANAGER

Frédéric Geerts

### OFFICE LOCATION

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## SOUTH AFRICA

### MANAGING DIRECTOR

Louis Groenewald

### E-MAIL ADDRESS

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