# **Multinational**



Help clients predict, plan and navigate a complex world while achieving their risk, governance, contract certainty and duty of care objectives. We do this by delivering insights, expertise, solutions, service, and a seamless, globally consistent client experience.

## AIG Multinational at a Glance

#### Multinational DNA

- 450+ dedicated MN Service Professionals
- 50+ dedicated Global Fronting and Captive Management Specialists
- 6000+ Claims staff worldwide, including Regional MN Managers

#### **World Class Tools and Processes**

- MN Xplore Country knowledge hub
- MN Xpress Integrated workflow system
- MN Xchange Network Partner portal
- myAIG Client Portal Self-service client/broker portal
- E2E Process Contract certainty/timely policy issuance
- Multinational Playbook Dynamic sales tool
- Intellirisk Claims dashboards and analytics
- Multinational Knowledge and Insights Center

## A World of Opportunities

- Listening and engaging with Clients
- Global Client Council Multinational Advisory Circle
- Global Network of over 215 jurisdictions

#### Innovating for the Future

- Blockchain Multinational Program first ever!
- Global money movement visibility/reconciliation initiatives
- Employee benefits pooling and captive solutions

## AIG Multinational by the Numbers







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Policies issued worldwide

Multinational programs

## Global Programme Initiative 2018 European & UK Captive Awards. Captive Review

- Business Insurance 2018 Innovation Award
- (Re)Insurance Company of the Year
- Captive Manager of the Year
- 2018 U.S. Captive Awards, Captive Review
- AWARDS (Re)Insurance Company of the Year 2018 Asia Captive Awards, Captive Review
  - Insurance Underwriting Team of the Year
  - Risk Management Team of the Year
     2018 U.S. Insurance Awards, Business Insurance

## State of the Art Technology







#### **MN** Xpress

- Expert program design with structuring rationale, territorial analysis and heat maps
- Efficient process and program management via interactive timeline



### **MN Xplore**

Core country and product knowledge, content governance, and collaboration and discussion forums

## MN Xchange

- · Workload dashboard
- Placement requests, claims submissions, policy documents and premium reconciliations
- Increases transparency and tracking to monitor SLAs and internal handoffs



## myAIG Client Portal

Portfolio summary, program status, policy details, premium information, and access to IntelliRisk\* and other resources (e.g., AXCO)

\*Where legally permitted

# **Multinational**



#### The AIG Global Network

Strong AIG Country Operations

+

**Top Tier Network Partners** 

Leading the way, serving clients in more than 215 jurisdictions



- Where multinationals have operations globally
- AIG can issue local policies, AIG's footprint matches our clients'
- AIG cannot issue policies: Sudan, Iran, North Korea, Cuba, Syria, Crimea Region

## **Building Enduring Strategic Network Partner Relationships**

Investing to deliver insights, expertise, solutions and service



#### **Network Partner**

Robust selection and onboarding process with formal Network Partner agreements and the support of dedicated relationship managers.



#### People

Expanded team with diverse skills, experience and language capabilities, empowered to deliver superior service to clients.



#### **Process**

Streamlined, globally consistent and transparent processes and governance, aligned with Multinational End to End process.



#### **Technology**

MN Xchange to drive seamless engagement and service level standards with partners.

### Global Benefits Network

Helping multinational clients optimize their employee benefits plans



#### **Global Products**

The combination of AIG and independent insurers results in a unique mix of international benefit products and services.



#### Tailor-Made

Thanks to our diverse product portfolio, our insurer partners are able to customize employee benefits solutions to clients' preferences.



#### Global Coordination

Socio-economic conditions and social security regulations are monitored to promote economically viable and compliant solutions worldwide.



## Reporting

We provide timely reporting of employee benefits plan performance and claims experience to clients and brokers.

## The Multinational End to End Process: The Road to Contract Certainty

180-120 Days



120-60 Days

& proposal

**Client assessment** 



Days



Bind program & release

network instructions

Days



Pre-issuance regulatory requirements & policy issuance

From Policy Inception



Timely, efficient claims servicing, whenever & wherever required

Client needs & initial design assessment

American International Group, Inc. (AIG) is a leading global insurance organization. Founded in 1919, today AIG member companies provide a wide range of property casually insurance, life insurance, retirement products, and other financial services to customers in more than 80 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange and the Tokyo Stock Exchange. Additional information about AIG can be found at www.aig.com and www.cig.com/strategyupdate | YouTube: www.youtube.com/aig | Twitter: @AIGinsurance | Linkedin: www.linkedin.com/company/aig. AIG is the marketing name for the worldwide property-casually, life and retirement, and general insurance operations of American International Group, Inc. For additional information, please visit our website at www.aig.com. All products and services are written or provided by subsidiaries or affiliates of American International Group, inc. Products or services may not be available in all countries, and coverage is subject to actual policy language. Non-insurance products and services may be provided by independent third parties. Certain property-casually coverages may be provided by a surplus lines insurer. Surplus lines insurers do not agentally are products and services are therefore not protected by such funds.