



# GET READY FOR '22

WINNING WITH AIG



## Marine

### Marine Underwriting Risk Fit

#### Preferred Clients



Cargo



#### WIDE APPETITE ESPECIALLY

- Manufacturers
- Importers
- Tech companies
- Heavy industries
- Exporters
- ...from multinationals to SMEs

Minimum premiums start at € 7500



Logistics



European based logistics companies revenues > €10m



Marine Liability



- Terminal operators
- Port authorities



Specialty Marine



- Contractors Plant & Machinery
- Project Cargo

### AIG Marine Differentiators



#### Loss Control

- World-class team of Marine Loss Control Engineers worldwide.
- Eg experienced master mariners, to help clients identify exposures and minimise their risks.



#### Marine Captives

- Extensive captive portfolio (Cargo, Logistics and Marine Liability).
- Experience partnering with clients to innovate and manage their total cost of risk.



#### Multinational

- Deep multinational experience and understanding of clients' local needs.
- Extensive global network and alignment with AIG's multinational Centre of Excellence.



#### General Average

- AIG Marine is able to issue a single global average bond.



#### Local Claims Handling

- Our global marine claims team handles claims onsite - worldwide.



#### Large Loss Promise

- After coverage for a marine cargo loss is confirmed...
- We advance up to 50% of the agreed loss estimate within 7 days.